

Profit & Loss [Last Year Analysis]

July 2021 To March 2022

ABN: 16 001 023 132

Email: accounts@clubjervisbay.com.au

	This Year	Last Year	\$ Difference	% Difference
Income				
Bar				
Sales - Bar	\$932,505.50	\$1,403,485.93	-\$470,980.43	(33.6)%
Lion Rebate	\$30,443.00	\$64,577.50	-\$34,134.50	(52.9)%
Cost of Goods Sold	-\$367,235.20	-\$537,035.65	\$169,800.45	31.6%
Operating Expenses	-\$216,150.83	-\$278,119.99	\$61,969.16	22.3%
Total Bar	\$379,562.47	\$652,907.79	-\$273,345.32	(41.9)%
Gaming				
Gross Turnover - Gaming	\$10,195,544.82	\$14,235,019.06	-\$4,039,474.24	(28.4)%
GST Rebate	\$17,180.00	\$17,180.00	\$0.00	0.0%
Payouts	-\$8,388,707.09	-\$11,287,135.93	\$2,898,428.84	25.7%
Operating Expenses	-\$552,489.73	-\$924,470.98	\$371,981.25	40.2%
Total Gaming	\$1,271,528.00	\$2,040,592.15	-\$769,064.15	(37.7)%
Bayview				
Sales - Bayview	\$1,536,684.03	\$2,115,020.98	-\$578,336.95	(27.3)%
Opening Stock - Bayview	\$0.00	-\$17,623.81	\$17,623.81	100.0%
Purchases - Bayview	-\$619,574.04	-\$791,555.67	\$171,981.63	21.7%
Stock Movement - Bayview	-\$196,117.57	\$24,339.46	-\$220,457.03	(905.8)%
Closing Stock - Bayview	\$204,785.19	\$0.00	\$204,785.19	NA
Operating Expenses	-\$813,432.14	-\$885,424.02	\$71,991.88	8.1%
Total Bayview	\$112,345.47	\$444,756.94	-\$332,411.47	(74.7)%
Cafe				
Sales - Cafe	\$86,218.75	\$129,545.15	-\$43,326.40	(33.4)%
Cost of Goods Sold	-\$17,539.84	-\$27,969.79	\$10,429.95	37.3%
Operating Expenses	-\$46,594.66	-\$58,085.92	\$11,491.26	19.8%
Total Cafe	\$22,084.25	\$43,489.44	-\$21,405.19	(49.2)%
Pizza				
Sales - Pizza	\$348,769.39	\$481,681.63	-\$132,912.24	(27.6)%
Cost of Goods Sold	-\$111,417.80	-\$146,216.92	\$34,799.12	23.8%
Operating Expenses	-\$150,881.11	-\$192,197.91	\$41,316.80	21.5%
Total Pizza	\$86,470.48	\$143,266.80	-\$56,796.32	(39.6)%
Functions				
Function Service Sales	\$13,513.74	\$7,795.53	\$5,718.21	73.4%
Function Charge	\$0.00	\$82.73	-\$82.73	(100.0)%
Function Expenses	-\$123.57	-\$400.54	\$276.97	69.1%
Total Functions	\$13,390.17	\$7,477.72	\$5,912.45	79.1%
Keno & TAB				
Keno Commission	\$44,591.78	\$50,165.83	-\$5,574.05	(11.1)%
TAB Commission	\$3,829.39	\$16,615.32	-\$12,785.93	(77.0)%
Keno & TAB Operating Expenses	-\$59,730.34	-\$64,136.42	\$4,406.08	6.9%
Total Keno & TAB	-\$11,309.17	\$2,644.73	-\$13,953.90	(527.6)%
Social Activities				
Income	\$199,375.36	\$153,507.58	\$45,867.78	29.9%
Social Activities Operating Expenses	-\$259,998.55	-\$250,233.00	-\$9,765.55	(3.9)%
Total Social Activities	-\$60,623.19	-\$96,725.42	\$36,102.23	37.3%
Reception				
Income	\$43,597.54	\$75,991.74	-\$32,394.20	(42.6)%
Reception Operating Expenses	-\$117,153.85	-\$155,399.30	\$38,245.45	24.6%
Total Reception	-\$73,556.31	-\$79,407.56	\$5,851.25	7.4%
Bottle Shop				

This report includes Year-End Adjustments.

Profit & Loss [Last Year Analysis]

July 2021 To March 2022

ABN: 16 001 023 132

Email: accounts@clubjervisbay.com.au

	This Year	Last Year	\$ Difference	% Difference
Bottle Shop Sales	\$28,122.96	\$47,071.90	-\$18,948.94	(40.3)%
Bottleshop Expenses	-\$14,736.32	-\$33,271.81	\$18,535.49	55.7%
Total Bottle Shop	\$13,386.64	\$13,800.09	-\$413.45	(3.0)%
Gross Profit	\$1,753,278.81	\$3,172,802.68	-\$1,419,523.87	(44.7)%
Expenses				
Lighting & Heating	\$104,863.76	\$117,995.96	-\$13,132.20	(11.1)%
Rates	\$11,934.54	\$11,934.54	\$0.00	0.0%
Water Rates	\$14,218.61	\$13,105.65	\$1,112.96	8.5%
Storage Unit Expenses	\$627.27	\$7,232.72	-\$6,605.45	(91.3)%
Valuation expenses	\$0.00	\$4,000.00	-\$4,000.00	(100.0)%
Repairs & Maintenance General	\$32,710.29	\$40,083.92	-\$7,373.63	(18.4)%
General Hand	\$9,257.79	\$8,155.64	\$1,102.15	13.5%
Waste Disposal	\$22,365.90	\$18,125.84	\$4,240.06	23.4%
Ceremony Day Expenses	\$336.15	\$1,193.67	-\$857.52	(71.8)%
General Amenities	\$0.00	\$500.00	-\$500.00	(100.0)%
Courtesy Bus Expenses	\$5,087.45	\$5,158.55	-\$71.10	(1.4)%
Mortality Expenses	\$1,200.00	\$800.00	\$400.00	50.0%
Welfare Expenses	\$72.73	\$33.18	\$39.55	119.2%
Creche	\$341.76	\$0.00	\$341.76	NA
Gobsmacked Loyalty	\$15,240.00	\$31,600.25	-\$16,360.25	(51.8)%
Members Amenities	\$28,849.06	\$27,868.63	\$980.43	3.5%
Artists & Band	\$1,000.00	\$1,550.00	-\$550.00	(35.5)%
Band Expenses	\$104.55	\$40.00	\$64.55	161.4%
Board Expenses	\$7,585.14	\$9,891.49	-\$2,306.35	(23.3)%
Presidents & Directors Allowan	\$16,500.00	\$10,878.00	\$5,622.00	51.7%
Foxtel	\$8,995.64	\$13,473.00	-\$4,477.36	(33.2)%
Sky Channel	\$6,791.18	\$10,869.04	-\$4,077.86	(37.5)%
Accounting Fees	\$9,420.00	\$39,160.00	-\$29,740.00	(75.9)%
Audit Fees	\$7,320.00	\$18,000.00	-\$10,680.00	(59.3)%
Administration Salaries	\$591,748.58	\$435,556.84	\$156,191.74	35.9%
Advertising	\$33,697.38	\$26,694.07	\$7,003.31	26.2%
Bank Charges	\$20,537.89	\$3,292.32	\$17,245.57	523.8%
Consultancy Fees	\$35,972.16	\$30,710.00	\$5,262.16	17.1%
Unders & Overs	\$1,449.43	\$509.81	\$939.62	184.3%
Calico & Paper Bags	\$404.31	\$309.50	\$94.81	30.6%
Cleaning Supplies	\$31,826.26	\$40,141.41	-\$8,315.15	(20.7)%
Surge & Co Consultant Fees	\$23,980.00	\$0.00	\$23,980.00	NA
Cleaners - Wages	\$38,227.03	\$111,516.02	-\$73,288.99	(65.7)%
Cleaners - Contract	\$49,816.20	\$0.00	\$49,816.20	NA
Merchant Fees	\$28,934.22	\$44,274.72	-\$15,340.50	(34.6)%
Depreciation	\$387,000.00	\$387,000.00	\$0.00	0.0%
Electronic Data Entry Expenses	\$36,305.70	\$23,599.11	\$12,706.59	53.8%
Employee Superannuation	\$213,213.37	\$225,415.63	-\$12,202.26	(5.4)%
Fringe Benefit Tax	\$0.00	\$2,402.00	-\$2,402.00	(100.0)%
Freight	\$292.36	\$1,117.55	-\$825.19	(73.8)%
CEO Expenses	\$5,439.79	\$2,799.43	\$2,640.36	94.3%
Insurance - General	\$124,266.17	\$103,697.91	\$20,568.26	19.8%
Insurance - Workers Comp	\$99,000.00	\$124,791.69	-\$25,791.69	(20.7)%
Interest Expense	\$41,195.33	\$65,599.27	-\$24,403.94	(37.2)%
Legal Expenses	\$0.00	\$2,050.50	-\$2,050.50	(100.0)%
Licences & Registrations	\$180.00	\$2,666.85	-\$2,486.85	(93.3)%

This report includes Year-End Adjustments.

Profit & Loss [Last Year Analysis]

July 2021 To March 2022

ABN: 16 001 023 132

Email: accounts@clubjervisbay.com.au

	This Year	Last Year	\$ Difference	% Difference
Annual Leave & Time In Lieu Provn Mvmnt	\$10,516.98	\$62,175.05	-\$51,658.07	(83.1)%
Long Service Leave	\$839.00	\$22,144.00	-\$21,305.00	(96.2)%
Motor Vehicle Expenses CEO	\$1,230.65	\$5,937.60	-\$4,706.95	(79.3)%
Motor Vehicle Expenses	\$578.97	\$67.46	\$511.51	758.2%
Workplace Health & Safety	\$4,267.18	\$7,382.59	-\$3,115.41	(42.2)%
Printing Postage & Stationary	\$9,582.08	\$15,707.37	-\$6,125.29	(39.0)%
Payroll Tax	\$74,279.52	\$86,626.59	-\$12,347.07	(14.3)%
Promotions	\$1,331.79	\$540.44	\$791.35	146.4%
Security - Monitoring	\$921.00	\$717.88	\$203.12	28.3%
Security - Contactors	\$52,963.08	\$49,465.80	\$3,497.28	7.1%
Staff Amenities & Allowance	\$26,360.68	\$28,887.76	-\$2,527.08	(8.7)%
Staff Training	\$60,770.43	\$64,483.52	-\$3,713.09	(5.8)%
Staff Recruitment	\$3,024.93	\$0.00	\$3,024.93	NA
Telephone	\$6,046.70	\$7,104.07	-\$1,057.37	(14.9)%
Telephone Expenses CEO	\$54.54	\$0.00	\$54.54	NA
Travel & Delegate Expenses	\$108.08	\$1,366.04	-\$1,257.96	(92.1)%
Rent - Owen Street	\$860.00	\$0.00	\$860.00	NA
Owen Street - Expenses	\$3,360.91	\$0.00	\$3,360.91	NA
Donations	\$220.92	\$205.45	\$15.47	7.5%
Fees & Subscriptions	\$58,862.26	\$34,230.46	\$24,631.80	72.0%
Managers Meals	\$25,960.59	\$24,993.27	\$967.32	3.9%
Comp Drinks	\$1,483.96	\$426.65	\$1,057.31	247.8%
Total Expenses	\$2,411,932.25	\$2,438,256.71	-\$26,324.46	(1.1)%
Operating Profit	-\$658,653.44	\$734,545.97	-\$1,393,199.41	(189.7)%
Other Income				
COVID-19 Stimulus	\$0.00	\$37,500.00	-\$37,500.00	(100.0)%
JobKeeper Income	\$0.00	\$408,000.00	-\$408,000.00	(100.0)%
Service NSW Grants	\$394,443.75	\$0.00	\$394,443.75	NA
Bad Debts Recovered	\$0.00	\$3,713.36	-\$3,713.36	(100.0)%
Other Income	\$10,063.12	\$2,954.55	\$7,108.57	240.6%
Profit on Sale of Asset	\$6,586.00	\$0.00	\$6,586.00	NA
Proceeds from Sale of Assets	\$0.00	\$909.09	-\$909.09	(100.0)%
Sundry Income	\$20,419.55	\$72.73	\$20,346.82	27,975.8%
Wage Subsidy	\$37,250.81	\$11,919.58	\$25,331.23	212.5%
ATM	\$30,263.86	\$48,929.36	-\$18,665.50	(38.1)%
Union Fees	\$19.48	\$0.00	\$19.48	NA
Stripe Eftpos	\$365.11	\$0.00	\$365.11	NA
Interest Received	\$68.93	\$94.10	-\$25.17	(26.7)%
EFTPOS Transaction Charges	\$16,669.54	\$44,670.67	-\$28,001.13	(62.7)%
Insurance Recoveries	\$0.00	\$53,952.83	-\$53,952.83	(100.0)%
Total Other Income	\$516,150.15	\$612,716.27	-\$96,566.12	(15.8)%
Total Other Expenses	\$0.00	\$0.00	\$0.00	NA
Net Profit/(Loss)	-\$142,503.29	\$1,347,262.24	-\$1,489,765.53	(110.6)%

This report includes Year-End Adjustments.