

**Profit & Loss [Last Year Analysis]**

July 2022 To December 2022

ABN: 16 001 023 132

Email: accounts@clubjervisbay.com.au

	This Year	Last Year	\$ Difference
Income			
Bar			
Sales - Bar	\$901,521.82	\$488,034.30	\$413,487.52
Lion Rebate	\$19,800.00	\$10,147.50	\$9,652.50
CUB Rebate	\$6,260.00	\$0.00	\$6,260.00
Cost of Goods Sold	-\$334,064.42	-\$161,509.19	-\$172,555.23
Operating Expenses	-\$233,103.56	-\$118,890.84	-\$114,212.72
<b>Total Bar</b>	<b>\$360,413.84</b>	<b>\$217,781.77</b>	<b>\$142,632.07</b>
Gaming			
Gross Turnover - Gaming	\$9,948,886.20	\$5,314,941.20	\$4,633,945.00
GST Rebate	\$17,180.00	\$17,180.00	\$0.00
Payouts	-\$8,183,591.96	-\$4,346,425.11	-\$3,837,166.85
Operating Expenses	-\$581,187.97	-\$242,463.18	-\$338,724.79
<b>Total Gaming</b>	<b>\$1,201,286.27</b>	<b>\$743,232.91</b>	<b>\$458,053.36</b>
Bayview			
Sales - Bayview	\$1,524,937.48	\$788,239.78	\$736,697.70
Purchases - Bayview	-\$556,222.86	-\$338,693.76	-\$217,529.10
Stock Movement - Bayview	-\$255,696.98	-\$110,634.56	-\$145,062.42
Closing Stock - Bayview	\$272,499.28	\$115,678.57	\$156,820.71
Operating Expenses	-\$731,143.69	-\$459,583.30	-\$271,560.39
<b>Total Bayview</b>	<b>\$254,373.23</b>	<b>-\$4,993.27</b>	<b>\$259,366.50</b>
Cafe			
Sales - Cafe	\$110,135.82	\$46,322.13	\$63,813.69
Cost of Goods Sold	-\$23,106.90	-\$12,295.28	-\$10,811.62
Operating Expenses	-\$48,952.14	-\$27,717.28	-\$21,234.86
<b>Total Cafe</b>	<b>\$38,076.78</b>	<b>\$6,309.57</b>	<b>\$31,767.21</b>
Pizza			
Sales - Pizza	\$311,820.32	\$192,540.37	\$119,279.95
Cost of Goods Sold	-\$92,276.60	-\$52,283.91	-\$39,992.69
Operating Expenses	-\$146,625.07	-\$79,247.72	-\$67,377.35
<b>Total Pizza</b>	<b>\$72,918.65</b>	<b>\$61,008.74</b>	<b>\$11,909.91</b>
Functions			
Function Service Sales	\$9,818.23	\$7,331.89	\$2,486.34
Function Expenses	-\$457.41	-\$123.57	-\$333.84
New Years Eve Income	\$3,272.71	\$0.00	\$3,272.71
<b>Total Functions</b>	<b>\$12,633.53</b>	<b>\$7,208.32</b>	<b>\$5,425.21</b>
Keno & TAB			
Keno Commission	\$46,886.98	\$26,325.03	\$20,561.95
TAB Commission	\$4,286.79	\$1,494.15	\$2,792.64
Keno & TAB Operating Expenses	-\$52,968.67	-\$30,318.94	-\$22,649.73
<b>Total Keno &amp; TAB</b>	<b>-\$1,794.90</b>	<b>-\$2,499.76</b>	<b>\$704.86</b>
Social Activities			
Income	\$120,199.85	\$158,866.07	-\$38,666.22
Social Activities Operating Expenses	-\$182,279.35	-\$191,019.97	\$8,740.62
<b>Total Social Activities</b>	<b>-\$62,079.50</b>	<b>-\$32,153.90</b>	<b>-\$29,925.60</b>
Reception			
Income	\$278.14	\$31,732.19	-\$31,454.05
Reception Operating Expenses	-\$104,470.71	-\$67,061.74	-\$37,408.97
<b>Total Reception</b>	<b>-\$104,192.57</b>	<b>-\$35,329.55</b>	<b>-\$68,863.02</b>
Bottle Shop			

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Bottle Shop Sales	\$19,318.26	\$17,369.83	\$1,948.43
Bottleshop Expenses	-\$10,222.76	-\$7,543.41	-\$2,679.35
<b>Total Bottle Shop</b>	<b>\$9,095.50</b>	<b>\$9,826.42</b>	<b>-\$730.92</b>
<b>Gross Profit</b>	<b>\$1,780,730.83</b>	<b>\$970,391.25</b>	<b>\$810,339.58</b>
<b>Expenses</b>			
Lighting & Heating	\$83,609.30	\$61,364.24	\$22,245.06
Rates	\$7,956.36	\$7,956.36	\$0.00
Water Rates	\$9,471.30	\$9,482.96	-\$11.66
Storage Unit Expenses	\$2,034.90	\$627.27	\$1,407.63
Repairs & Maintenance General	\$23,960.89	\$16,562.02	\$7,398.87
General Hand	\$8,734.24	\$4,339.40	\$4,394.84
Waste Disposal	\$15,318.48	\$9,583.90	\$5,734.58
Ceremony Day Expenses	\$82.94	\$99.61	-\$16.67
Courtesy Bus Expenses	\$2,038.56	\$5,045.22	-\$3,006.66
Mortality Expenses	\$800.00	\$1,200.00	-\$400.00
Welfare Expenses	\$90.91	\$72.73	\$18.18
Creche	\$0.00	\$341.76	-\$341.76
PitStop Loyalty	\$19,815.84	\$11,263.00	\$8,552.84
Members Amenities	\$37,212.23	\$17,506.64	\$19,705.59
Artists & Band	\$0.00	\$1,000.00	-\$1,000.00
Band Expenses	\$0.00	\$104.55	-\$104.55
Board Expenses	\$8,875.33	\$6,417.48	\$2,457.85
Presidents & Directors Allowan	\$7,861.42	\$6,600.00	\$1,261.42
Foxtel	\$9,227.46	\$4,452.04	\$4,775.42
Sky Channel	\$9,195.00	\$3,726.18	\$5,468.82
Accounting Fees	\$3,000.00	\$9,420.00	-\$6,420.00
Audit Fees	\$8,502.00	\$7,320.00	\$1,182.00
Administration Salaries	\$410,047.76	\$414,217.03	-\$4,169.27
Advertising	\$11,380.38	\$24,059.33	-\$12,678.95
Bank Charges	\$5,770.74	\$14,340.78	-\$8,570.04
Consultancy Fees	\$2,702.04	\$20,241.84	-\$17,539.80
Unders & Overs	\$970.67	\$743.15	\$227.52
Calico & Paper Bags	\$219.30	\$109.49	\$109.81
Cleaning Supplies	\$23,105.10	\$17,967.91	\$5,137.19
Surge & Co Consultant Fees	\$35,970.00	\$17,985.00	\$17,985.00
Cleaners - Wages	\$5,226.50	\$25,753.65	-\$20,527.15
Cleaners - Contract	\$48,380.50	\$22,362.20	\$26,018.30
Merchant Fees	\$28,731.96	\$15,222.95	\$13,509.01
Depreciation	\$266,000.00	\$258,000.00	\$8,000.00
Electronic Data Entry Expenses	\$30,074.46	\$23,472.41	\$6,602.05
Employee Superannuation	\$174,805.44	\$128,147.65	\$46,657.79
Freight	\$120.00	\$115.60	\$4.40
CEO Expenses	\$1,354.53	\$4,421.82	-\$3,067.29
Insurance - General	\$77,897.52	\$83,244.95	-\$5,347.43
Insurance - Workers Comp	\$69,000.00	\$66,000.00	\$3,000.00
Workers Comp Wages	\$15,955.14	\$0.00	\$15,955.14
Interest Expense	\$35,110.22	\$31,986.38	\$3,123.84
Licences & Registrations	\$4,054.51	\$0.00	\$4,054.51
Annual Leave & Time In Lieu Provn Mvmnt	-\$15,238.97	\$42,784.81	-\$58,023.78
Long Service Leave	\$6,000.00	-\$553.00	\$6,553.00
Motor Vehicle Expenses CEO	\$2,236.68	\$424.65	\$1,812.03

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Motor Vehicle Expenses	\$2,099.24	\$462.16	\$1,637.08
Workplace Health & Safety	\$6,358.36	\$2,317.22	\$4,041.14
Printing Postage & Stationary	\$7,196.29	\$6,566.72	\$629.57
Payroll Tax	\$76,821.91	\$40,766.29	\$36,055.62
Promotions	\$2,209.08	\$1,268.61	\$940.47
Security - Monitoring	\$360.00	\$741.00	-\$381.00
Security - Contactors	\$31,778.91	\$40,102.28	-\$8,323.37
Staff Amenities & Allowance	\$32,972.80	\$18,423.32	\$14,549.48
Staff Training	\$52,432.84	\$40,700.17	\$11,732.67
Staff Recruitment	\$17,057.64	\$440.58	\$16,617.06
Telephone	\$5,406.35	\$4,018.19	\$1,388.16
Telephone Expenses CEO	\$89.09	\$54.54	\$34.55
Travel & Delegate Expenses	\$148.61	\$0.00	\$148.61
Rent - Rental Properties	\$11,576.25	\$0.00	\$11,576.25
Rental Properties - Expenses	\$1,623.57	\$0.00	\$1,623.57
Rebranding	\$25,772.00	\$0.00	\$25,772.00
Donations	\$394.71	\$39.10	\$355.61
Fees & Subscriptions	\$51,346.22	\$38,675.41	\$12,670.81
Managers Meals	\$23,598.90	\$14,864.69	\$8,734.21
Comp Drinks	\$395.80	\$855.36	-\$459.56
Residents Rewards	\$20.85	\$0.00	\$20.85
<b>Total Expenses</b>	<b>\$1,847,321.06</b>	<b>\$1,605,829.60</b>	<b>\$241,491.46</b>
<b>Operating Profit</b>	<b>-\$66,590.23</b>	<b>-\$635,438.35</b>	<b>\$568,848.12</b>
<b>Other Income</b>			
Service NSW Grants	\$0.00	\$394,443.75	-\$394,443.75
Workers Comp. Insurance Income	\$13,521.89	\$0.00	\$13,521.89
Other Income	\$4,874.70	\$63.12	\$4,811.58
Profit on Sale of Asset	\$18,240.00	\$0.00	\$18,240.00
Sundry Income	\$0.00	\$20,267.74	-\$20,267.74
Wage Subsidy	\$0.00	\$19,723.09	-\$19,723.09
ATM	\$28,256.54	\$16,074.93	\$12,181.61
Union Fees	\$11.34	\$12.78	-\$1.44
Stripe Eftpos	\$0.00	\$365.11	-\$365.11
Interest Received	\$0.00	\$68.93	-\$68.93
EFTPOS Transaction Charges	\$15,130.76	\$8,860.32	\$6,270.44
<b>Total Other Income</b>	<b>\$80,035.23</b>	<b>\$459,879.77</b>	<b>-\$379,844.54</b>
<b>Other Expenses</b>			
Loss on Sale of Assets	\$2,852.00	\$0.00	\$2,852.00
<b>Total Other Expenses</b>	<b>\$2,852.00</b>	<b>\$0.00</b>	<b>\$2,852.00</b>
<b>Net Profit/(Loss)</b>	<b>\$10,593.00</b>	<b>-\$175,558.58</b>	<b>\$186,151.58</b>

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