

Profit & Loss [Last Year Analysis]

July 2022 To March 2023

ABN: 16 001 023 132

Email: accounts@clubjervisbay.com.au

	This Year	Last Year	\$ Difference
Income			
Bar			
Sales - Bar	\$1,417,072.99	\$932,505.50	\$484,567.49
Lion Rebate	\$38,362.73	\$30,443.00	\$7,919.73
CUB Rebate	\$8,120.00	\$0.00	\$8,120.00
Cost of Goods Sold	-\$525,012.29	-\$367,235.20	-\$157,777.09
Operating Expenses	-\$359,465.60	-\$216,150.83	-\$143,314.77
Total Bar	\$579,077.83	\$379,562.47	\$199,515.36
Gaming			
Gross Turnover - Gaming	\$15,268,898.10	\$10,195,544.82	\$5,073,353.28
GST Rebate	\$17,180.00	\$17,180.00	\$0.00
Payouts	-\$12,595,433.72	-\$8,388,707.09	-\$4,206,726.63
Operating Expenses	-\$861,013.56	-\$554,191.41	-\$306,822.15
Total Gaming	\$1,829,630.82	\$1,269,826.32	\$559,804.50
Bayview			
Sales - Bayview	\$2,446,894.67	\$1,536,684.03	\$910,210.64
Purchases - Bayview	-\$910,315.68	-\$619,574.04	-\$290,741.64
Stock Movement - Bayview	-\$415,416.77	-\$196,117.57	-\$219,299.20
Closing Stock - Bayview	\$430,103.12	\$204,785.19	\$225,317.93
Operating Expenses	-\$1,092,798.36	-\$813,432.14	-\$279,366.22
Total Bayview	\$458,466.98	\$112,345.47	\$346,121.51
Cafe			
Sales - Cafe	\$167,082.07	\$86,218.75	\$80,863.32
Cost of Goods Sold	-\$31,635.96	-\$17,539.84	-\$14,096.12
Operating Expenses	-\$70,767.81	-\$46,594.66	-\$24,173.15
Total Cafe	\$64,678.30	\$22,084.25	\$42,594.05
Pizza			
Sales - Pizza	\$489,293.59	\$348,769.39	\$140,524.20
Cost of Goods Sold	-\$145,951.27	-\$111,417.80	-\$34,533.47
Operating Expenses	-\$229,482.34	-\$150,881.11	-\$78,601.23
Total Pizza	\$113,859.98	\$86,470.48	\$27,389.50
Functions			
Function Service Sales	\$9,636.41	\$13,513.74	-\$3,877.33
Function Expenses	-\$797.54	-\$123.57	-\$673.97
New Years Eve Income	\$3,272.71	\$0.00	\$3,272.71
Total Functions	\$12,111.58	\$13,390.17	-\$1,278.59
Keno & TAB			
Keno Commission	\$64,328.23	\$44,814.51	\$19,513.72
TAB Commission	\$6,916.45	\$3,829.39	\$3,087.06
Keno & TAB Operating Expenses	-\$76,628.99	-\$59,742.86	-\$16,886.13
Total Keno & TAB	-\$5,384.31	-\$11,098.96	\$5,714.65
Social Activities			
Income	\$177,121.67	\$199,375.36	-\$22,253.69
Social Activities Operating Expenses	-\$272,152.01	-\$259,998.55	-\$12,153.46
Total Social Activities	-\$95,030.34	-\$60,623.19	-\$34,407.15
Reception			
Income	\$328.95	\$43,597.54	-\$43,268.59
Reception Operating Expenses	-\$164,451.07	-\$117,153.85	-\$47,297.22
Total Reception	-\$164,122.12	-\$73,556.31	-\$90,565.81
Bottle Shop			

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Bottle Shop Sales	\$29,038.30	\$28,122.96	\$915.34
Bottleshop Expenses	-\$15,775.75	-\$14,736.32	-\$1,039.43
Total Bottle Shop	\$13,262.55	\$13,386.64	-\$124.09
Gross Profit	\$2,806,551.27	\$1,751,787.34	\$1,054,763.93
Expenses			
Lighting & Heating	\$130,192.46	\$104,863.76	\$25,328.70
Rates	\$11,934.54	\$11,934.54	\$0.00
Water Rates	\$14,206.95	\$14,218.61	-\$11.66
Storage Unit Expenses	\$4,653.09	\$627.27	\$4,025.82
Repairs & Maintenance General	\$39,454.37	\$28,067.29	\$11,387.08
General Hand	\$12,084.22	\$9,257.79	\$2,826.43
Waste Disposal	\$25,678.44	\$20,035.50	\$5,642.94
Ceremony Day Expenses	\$114.52	\$336.15	-\$221.63
Courtesy Bus Expenses	\$3,317.42	\$5,053.26	-\$1,735.84
Mortality Expenses	\$1,600.00	\$1,200.00	\$400.00
Welfare Expenses	\$90.91	\$72.73	\$18.18
Creche	\$0.00	\$341.76	-\$341.76
PitStop Loyalty	\$26,599.59	\$15,240.00	\$11,359.59
Members Amenities	\$56,746.38	\$28,849.06	\$27,897.32
Artists & Band	\$0.00	\$1,000.00	-\$1,000.00
Band Expenses	\$0.00	\$104.55	-\$104.55
Board Expenses	\$13,739.36	\$7,585.14	\$6,154.22
Presidents & Directors Allowan	\$17,761.42	\$16,500.00	\$1,261.42
Foxtel	\$13,916.19	\$8,995.64	\$4,920.55
Sky Channel	\$13,792.50	\$6,791.18	\$7,001.32
Accounting Fees	\$4,500.00	\$9,420.00	-\$4,920.00
Audit Fees	\$12,753.00	\$7,320.00	\$5,433.00
Administration Salaries	\$602,254.42	\$591,748.58	\$10,505.84
Advertising	\$19,524.36	\$33,697.38	-\$14,173.02
Bank Charges	\$8,657.02	\$20,537.89	-\$11,880.87
Consultancy Fees	\$5,808.57	\$27,965.80	-\$22,157.23
Unders & Overs	-\$3,337.89	\$1,449.43	-\$4,787.32
Calico & Paper Bags	\$219.30	\$404.31	-\$185.01
Cleaning Supplies	\$30,617.57	\$31,826.26	-\$1,208.69
Surge & Co Consultant Fees	\$53,955.00	\$29,975.00	\$23,980.00
Cleaners - Wages	\$21,932.14	\$38,227.03	-\$16,294.89
Cleaners - Contract	\$48,380.50	\$49,816.20	-\$1,435.70
Merchant Fees	\$47,244.15	\$28,934.22	\$18,309.93
Depreciation	\$401,000.00	\$387,000.00	\$14,000.00
Electronic Data Entry Expenses	\$44,187.21	\$36,305.70	\$7,881.51
Employee Superannuation	\$266,887.13	\$213,213.37	\$53,673.76
Freight	\$120.00	\$292.36	-\$172.36
CEO Expenses	\$1,532.43	\$5,439.79	-\$3,907.36
Insurance - General	\$117,308.38	\$124,266.17	-\$6,957.79
Insurance - Workers Comp	\$103,500.00	\$99,000.00	\$4,500.00
Workers Comp Wages	\$28,419.25	\$0.00	\$28,419.25
Interest Expense	\$61,923.92	\$41,195.33	\$20,728.59
Licences & Registrations	\$4,715.40	\$180.00	\$4,535.40
Annual Leave & Time In Lieu Provn Mvmnt	-\$44,692.82	\$10,516.98	-\$55,209.80
Long Service Leave	\$8,500.00	\$839.00	\$7,661.00
Motor Vehicle Expenses CEO	\$2,509.05	\$1,230.65	\$1,278.40

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Motor Vehicle Expenses	\$2,301.88	\$578.97	\$1,722.91
Workplace Health & Safety	\$7,416.75	\$4,267.18	\$3,149.57
Printing Postage & Stationary	\$10,585.17	\$9,582.08	\$1,003.09
Payroll Tax	\$117,554.65	\$74,279.52	\$43,275.13
Promotions	\$4,098.12	\$1,331.79	\$2,766.33
Security - Monitoring	\$540.00	\$921.00	-\$381.00
Security - Contactors	\$43,490.77	\$52,963.08	-\$9,472.31
Staff Amenities & Allowance	\$47,989.37	\$26,360.68	\$21,628.69
Staff Training	\$73,406.65	\$60,770.43	\$12,636.22
Staff Recruitment	\$27,112.64	\$3,024.93	\$24,087.71
Telephone	\$8,881.03	\$6,046.70	\$2,834.33
Telephone Expenses CEO	\$89.09	\$54.54	\$34.55
Travel & Delegate Expenses	\$216.98	\$108.08	\$108.90
Rent - Rental Properties	\$11,993.60	\$860.00	\$11,133.60
Rental Properties - Expenses	\$1,623.57	\$3,360.91	-\$1,737.34
Rebranding	\$39,101.00	\$0.00	\$39,101.00
Donations	\$394.71	\$220.92	\$173.79
Fees & Subscriptions	\$76,935.41	\$59,113.17	\$17,822.24
Managers Meals	\$32,827.37	\$25,960.59	\$6,866.78
Comp Drinks	\$1,532.70	\$1,483.96	\$48.74
Residents Rewards	\$20.85	\$0.00	\$20.85
Total Expenses	\$2,742,412.76	\$2,403,164.21	\$339,248.55
Operating Profit	\$64,138.51	-\$651,376.87	\$715,515.38
Other Income			
Service NSW Grants	\$0.00	\$394,443.75	-\$394,443.75
Workers Comp. Insurance Income	\$28,025.06	\$0.00	\$28,025.06
Other Income	\$4,874.70	\$10,063.12	-\$5,188.42
Profit on Sale of Asset	\$18,240.00	\$6,586.00	\$11,654.00
Sundry Income	\$0.00	\$20,419.55	-\$20,419.55
Wage Subsidy	\$0.00	\$37,250.81	-\$37,250.81
ATM	\$41,448.08	\$30,263.86	\$11,184.22
Union Fees	\$17.52	\$19.48	-\$1.96
Stripe Eftpos	\$0.00	\$365.11	-\$365.11
Interest Received	\$0.00	\$68.93	-\$68.93
EFTPOS Transaction Charges	\$24,849.53	\$16,669.54	\$8,179.99
Total Other Income	\$117,454.89	\$516,150.15	-\$398,695.26
Other Expenses			
Loss on Sale of Assets	\$2,852.00	\$0.00	\$2,852.00
Total Other Expenses	\$2,852.00	\$0.00	\$2,852.00
Net Profit/(Loss)	\$178,741.40	-\$135,226.72	\$313,968.12

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